

## **Vercuity And Quickcomm Partner To Become The Largest, Most Comprehensive TEM Solutions Provider Worldwide**

---

**DENVER, CO AND NEW YORK, NY, JUNE 5, 2007** – Leading telecom expense management (TEM) companies Vercuity Solutions and Quickcomm Software, today announced that they have agreed to jointly market and provide Telecom Expense Management solutions to Global 2000 companies.

The partnership for the first time offers Global 2000 companies one-stop shopping for all their TEM requirements and the option to combine and manage wireless and wireline, domestic and international services and network assets on a single integrated platform. Enterprise clients, whether searching for licensed software, an Application Service Provider (ASP), ASP with managed services, full Business Process Outsourcing (BPO), or anything in between, can find a solution at Vercuity and Quickcomm.

Under terms of the agreement, Quickcomm will become the exclusive “software inside” for Vercuity’s clients, enabling Vercuity to enhance and extend the quality, breadth and depth of its telecom management service offering. By combining Vercuity’s renowned market expertise with Quickcomm’s advanced technology, the combination will become the largest, most comprehensive TEM provider worldwide.

Vercuity’s adoption and integration of Quickcomm’s leading software standard creates a combined offering that provides on-demand validation and optimization of clients’ entire global telecommunication investment.

Over the course of the next year, Vercuity and Quickcomm will work together to provide this enhanced capability to their customers.

The partnership will successfully close the loop between a software provider and outsourcer by combining an industry leading software solution with a highly experienced, consultative practice that together offer:

- Full Life-cycle Management allowing clients to free-up resources and concentrate on core competencies.
- Years of experience enabling clients to understand where technology is headed and how their companies can leverage these advances.
- A single platform for wireless & wireline management which reduces the number of touch points required to validate and optimize services.
- International support that expands clients’ visibility and control.
- Best Practices recommendations ensuring clients gain efficiencies across the board.

"Quickcomm's software will be pivotal to our offering and will enable Vercuity to bring to market the industry's first truly comprehensive TEM solution," said Robert E. Knowling, Jr., CEO of Vercuity. He added, "Quickcomm's high quality and reliable software, coupled with its global footprint and proven track record, will make for a formidable partnership. Our clients will now have the opportunity to materially change their TEM business processes by accessing intelligent software on one platform, with unprecedented levels of automation capabilities, and fully supported by Vercuity's leading professional services offerings."

Mark Evans, CEO of Quickcomm, added, "Our partnership with Vercuity signifies a fundamental shift in the TEM marketplace. Combining the expertise of Vercuity's telecom professionals with the automation and analytical capabilities of Quickcomm's software exponentially increases the potential of our value proposition. We are committed to delivering what clients really need: business process change, global capabilities, proven technology, talent and a proven ability to execute. This new partnership model will increase our clients' success and establish a new industry-standard for delivering Telecom Expense Management services."

Financial terms of the deal were not disclosed.

#### **About Vercuity**

Vercuity is a leading provider of telecommunications expense management services (TEM) to the Fortune 1000. Vercuity's clients saved over \$2 billion from the \$8 billion of contracts negotiated and the company currently has \$6.6 billion of telecom services under management. Vercuity, headquartered in Denver, has provided Telecom Expense Management services since 1986. [www.vercuity.com](http://www.vercuity.com).

#### **About Quickcomm**

Quickcomm was established in 1997 and has grown to become a leading provider of global Telecom Expense Management (TEM) software and services to Global 2000 companies. Quickcomm software helps cut telecom expenses dramatically and provides actionable insight for telecom provisioning that improves a company's bottom-line. It is the most complete TEM solution available, integrating transparently with a company's existing infrastructure. Initially formed in Australia, Quickcomm is now incorporated in the United States and Europe and is headquartered in New York. For more information visit the company's web site at [www.quickcomm.com](http://www.quickcomm.com).

#### **Contact:**

Quickcomm Software Solutions

Louis Crespo

646-708-8555

[lcrespo@quickcomm.com](mailto:lcrespo@quickcomm.com)

Maria Rinklin

646-747-7150

[mrinklin@kwitco.com](mailto:mrinklin@kwitco.com)

Vercuity Solutions

Lynda Stadtmueller

973-952-5543

[lynda.stadtmueller@vercuity.com](mailto:lynda.stadtmueller@vercuity.com)

Roger Cawley  
908-876-1779  
cawley@percepture.com