

Telwares Announces New Mobility Lifecycle Management Solution

Platform Provides Enterprises with Visibility, Management and Control of Their Growing Mobile Resources

GREENWOOD VILLAGE, CO, February 19, 2008 - Telwares announced today the introduction of its new Mobility Lifecycle Management solution providing a full suite of services to optimize enterprises' investments in mobile resources. The Telwares offering uniquely enables the seamless integration of a client's wireless and wireline assets on a single technology platform. The availability of these comprehensive capabilities addresses an increasingly mobile workforce, and enables clients to derive significant visibility, control and savings through contract negotiation, audit and optimization, inventory and invoice management, device and plan procurement, help desk support, device recycling and over-the-air software updates.

In a recent survey, AOTMP found that 59 percent of enterprises plan to make wireless mobility the top network technology that will impact their 2008 business strategy. "We have now reached the tipping point for the mainstream market in which enterprises need to implement strategies to proactively manage wireless mobility with programs for mobility policy and governance, device management and security, and expense management," said Joe Basili, VP of research for AOTMP.

The Telwares Mobility Lifecycle Management solution offers unique value by combining seamless technology with exceptional professional services, unmatched intellectual property and industry experience. Benefits of this solution include: lower mobility costs through audit, optimization, and carrier contract negotiations; streamlined practices through automation of bill handling and procurement; and controlled processes through policy advisory and inventory management.

"The Telwares Mobility Lifecycle Management solution offers our customers a 'cradle to grave' approach to the ever more complex world of mobile communications," said Bill Walsh, Telwares president and chief operating officer. "Our global capabilities are reinforced by hundreds of international bill readers, extensive negotiation experience with both North American and overseas mobile carriers, and visibility into an enterprise's global mobile spend, all of which contribute to a unique solution."

About Telwares

Telwares is the leading provider of telecommunications spend management solutions to the Global 2000. Headquartered in Denver, Telwares serves the TEM industry's largest client base representing every industry across the globe. Telwares currently holds \$6.6 billion of telecom services under management and has saved clients more than \$5 billion from the \$15 billion of contracts negotiated. Telwares customers additionally profit through the expertise of a management team comprised of experts and thought leaders well known to the industry. For more information, visit www.telwares.com.

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