

Telwares Partners with Perlego Systems to Deliver Over-the-Air Mobile Device Management

Solution Allows Enterprises to Control and Secure Wireless Assets

PARSIPPANY, NJ, June 17, 2008 - Telwares announced today an agreement with Perlego Systems to provide over-the-air (OTA) mobility management for smart phones. Under the agreement, Telwares will deliver Perlego Horizons™ mobile device lifecycle management technology as part of the broader Telwares Mobility Lifecycle Management solution. The Telwares Mobility Lifecycle Management solution also includes contract negotiation, audit and optimization, inventory and invoice management, device and plan procurement, help desk support and device disposal and recycling.

The OTA Device Management solution enables firms to administer and manage inventory of corporate-liable smart phones, regardless of carrier or platform, while protecting against corporate data falling into the wrong hands. Through OTA Device Management, enterprises derive benefits that include:

- **Data Assurance and Continuity:** The solution facilitates back up of corporate data while providing for remote data wipe immediately when a device is reported stolen or lost. The secured data can then be restored to a new device in minutes, minimizing downtime.
- **Efficiency:** Large corporate wireless fleets usually employ multiple administrators or extensive and repeated processes to physically provision a device each time one is deployed or modified. This labor-intensive provisioning is radically simplified through the device management solution.†Commands are sent over the air and can be silently installed eliminating the time wasted by the user having to take the device out of the field.
- **Scalability:** The solution represents a means for distributing corporate applications and streamlines the provisioning of data, even if the device is on a different operating platform (for example, Palm to Windows Mobile). Whether deploying five or 50,000 devices the new OTA Device Management solution makes it easy to configure and manage the entire mobile fleet.

"Our new OTA Device Management solution reflects our commitment to best-in-class mobility lifecycle management," said Bill Walsh, Telwares chief operating officer. "Giving our clients the ability to have better control of their mobile applications and devices without inconveniencing the end user is a powerful part of the value we provide."

"We are very pleased to be working with Telwares to deliver a complete device management solution that will be integrated with their own solutions and offered to their customers,† said Todd Ostrander, Perlego CEO. †Perlego Horizons will help Telwares accelerate the deployment of new devices and

provide advanced data services."

About Telwares

Telwares is the leading provider of telecommunications spend management solutions to the Global 2000. Headquartered in Parsippany, NJ, Telwares serves the TEM industry's largest client base representing every industry across the globe. Telwares currently holds \$6.6 billion of telecom services under management and has saved clients more than \$5 billion from the \$15 billion of contracts negotiated. Telwares customers additionally profit through the expertise of a management team comprised of experts and thought leaders well known to the industry. For more information, visit "<http://www.telwares.com>"

About Perlego Systems

Perlego Systems, Inc. is the only provider of end-to-end mobile device lifecycle management solutions that allow enterprises, resellers and device manufacturers to effectively manage deployed smart wireless devices, regardless of platform or carrier. The company's Horizons™ mobile device lifecycle management suite leverages a software-as-a-service (SaaS) architecture and over-the-air (OTA) technology to make it easy for businesses to perform critical management processes, such as update installed software and issue patches. With Horizons, administrators can restore, disable and back up devices to meet security requirements without sacrificing user convenience. Taking only minutes to deploy, Perlego's solution provides carrier-class functionality and delivers a return on investment immediately.

To learn more about how Perlego is helping businesses maximize smart phone investments visit www.perlego.com

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