

## Telwares Appoints Industry Pioneer Charlotte Yates CEO

**PARSIPPANY, N.J.**, MAY 12, 2009/PRNEWswire/ -- Telwares Inc., a leader in the telecom and IT infrastructure, sourcing and expense management industry, announced today that Charlotte Yates has been named Chief Executive Officer.

Alexander Russo, Executive Chairman of Telwares, said "Charlotte is an industry veteran, with a deep understanding of the strategic sourcing and expense management space and a proven track record of delivering real value to Fortune 500 customers. Her appointment reflects our commitment to contribute innovative, differentiated value in the supply chain management marketplace. Her market acumen and no-nonsense approach to generating results ideally equip her to drive this agenda." Yates brings substantial experience to the position including executive roles at both IBM and Sprint. In addition to co-founding the company's market leading Professional Services organization, Yates is founder of the CIO Global Forum, an officer for the Young Presidents Organization and a lifelong supporter of funding for Cancer Research. As a recognized industry expert, Yates is frequently sought after for commentary by the business media, including the Wall Street Journal and Business Week.

"The team at Telwares has done an outstanding job building a solid foundation for growth," Yates said. "We will further evolve our offering, and broaden our global reach at a time when large corporations need to be more efficient and effective than ever. Our subject matter expertise in the IT and Telecom expense management space, coupled with powerful and flexible technology, position us perfectly to deliver value for our clients."

Tom Conophy, Chief Information Officer, InterContinental Hotels Group PLC added "Charlotte is a dynamic innovator and influencer in the marketplace. I am positive she will drive Telwares to even greater heights of accomplishment, and applaud the announcement."

Robert Knowling Jr., who served as CEO since 2005, will be leaving the organization to become Chairman of Eagles Landing Partners, an executive leadership consultancy. "We wish Bob all the best in his new endeavors and thank him for his contributions to the business," Russo said.

### ABOUT TELWARES

Telwares is a leading telecom, IT infrastructure, sourcing and expense management company enabling enterprises to most efficiently source, procure, and manage their telecom and technology investments. Telwares provides expertise and technology to clients that quickly leads to significant savings and efficiency, supporting better purchasing decisions, and leveraging their technology to be more competitive and profitable. Headquartered in Parsippany, NJ, Telwares actively supports hundreds of the most recognized companies in the world, representing nearly every industry. For more information, visit [www.telwares.com](http://www.telwares.com).

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