

Consultant

This key analytical position has a direct role in the data collection, analysis and reporting of clients' telecommunications services, network profiles and usage patterns in the Fortune 1000 customer base. Additional responsibilities include the financial analysis of carrier proposals and RFP responses.

The position requires a very high attention to detail and the ability to distill meaningful insight from large amounts of raw data. This position requires a multi-talented, analytical individual that is knowledgeable in local, long distance and international telecom products, services, and invoicing, as well as wireless and emerging technologies. A successful candidate must be a motivated self-starter with good verbal and writing skills and the ability to lead and facilitate client discussions and data collection activities.

Core Responsibilities

- Develop and analyze scenario spreadsheet/models to assist clients with the interpretation and evaluation of multiple carrier pricing responses
- Extract and perform detailed analysis of customer usage data from the telecom carriers' electronic and non-electronic invoicing media
- Develop client usage demand sets (Books of Business) to be used as a baseline for carrier negotiations and comparisons
- Routinely interact with the client and the Telwares project team to build relationships, manage the data collection process and present analyses throughout the project timeline
- Support routine and ad hoc projects and reporting requirements that will enhance company processes, services and deliverables

Required Skills

- Five plus years of relevant experience with at least three years in the telecommunications industry
- Detailed knowledge of telecom & IT service offerings such as software, hardware, wireless and wireline services, along with the nuances of pricing structures and invoicing conventions
- Analytical database background supported by excellent computer skills; MS Excel, MS Access
- High energy, self starter
- Excellent verbal and written communication skills
- Customer relationship development and management skills
- Occasional travel required